



AT SHOWPLACE– LAS VEGAS CONFERENCE & TRAINING SCHEDULE

Revised September 2, 2021 | Subject to Change

TUESDAY, SEPTEMBER 14, 2021 LOCATION

2:00 PM - 5:00 PM Registration Open **ONLY** for Exhibitors Paradise Event Center Foyer
Westgate Convention Center

WEDNESDAY, SEPTEMBER 15, 2021 LOCATION

7:00 AM - 8:00 AM Registration Open: WreckMaster Training & CTTA **ONLY** Paradise Event Center Foyer
Westgate Convention Center

8:00 AM – 5:00 PM Registration Open Paradise Event Center Foyer
Westgate Convention Center

TRAININGS & CLASSES

8:00 AM – 12:00 PM WreckMaster Rotator Recovery Training Part I - Classroom Conference Room 13-14
Casey Burrows, Ron Pullins, WreckMaster, Includes Lunch Westgate Convention Center

1:00 PM – 5:00 PM WreckMaster Rotator Recovery Training Part II - Hands-On Outdoor Venue Adjacent Paradise Event Center
Casey Burrows, Ron Pullins, WreckMaster

TRAININGS & CLASSES

8:00 AM – 1:00 PM ERSCA Light-Duty Essentials Part I - Classroom Conference Room 11-12
Terry Abejuela, American Towman & Shane Coleman, ERSCA, Includes Lun Westgate Convention Center

2:00 PM – 5:00 PM ERSCA Light-Duty Essentials Part II - Hands-On Outdoor Venue Adjacent Paradise Event Center
Terry Abejuela, American Towman & Shane Coleman, ERSCA

THURSDAY, SEPTEMBER 16, 2021 LOCATION

7:00 AM – 8:00 AM Registration Open to Carte Blanche Passport Participants **ONLY** Paradise Event Center Foyer
Westgate Convention Center

8:00 AM – 8:00 PM Registration Open Paradise Event Center Foyer,
Westgate Convention Center

MEETING

8:00 AM – 10:00 AM Operator Safety & Legislation Roundtable Conference Room 4-5
Quinn Piening, CTTA President & Shane Coleman, ERSCA Westgate Convention Center

1:00 PM - 2:00 PM TROC “Intake Session” TROC CO-CHAIRS Pavilion Hall Room 2
Sam Johnson, CTTA Westgate Convention Center

COURSES

9:00 AM – 1:00 PM Recovery Billing 8HR Course – Part I Conference Room 11-12
Presented by Bob & Eric Fouquette Westgate Convention Center
(Includes Carte Blanche Passport)



AT SHOWPLACE– LAS VEGAS CONFERENCE & TRAINING SCHEDULE

Revised September 2, 2021 | Subject to Change

THURSDAY, SEPTEMBER 16, 2021 - CONTINUED

LOCATION

TRAINING & CLASSES

8:00 AM – 12:00 PM	WreckMaster Rotator Recovery Training Part III - Classroom Casey Burrows, Ron Pullins, WreckMaster	Conference Room 13-14 Westgate Convention Center
8:00 AM - 11:00 AM	ERSCA Light Duty Essentials – Part III - Classroom Training and Certification, ERSCA	Conference Room 1-3 Westgate Convention Center
12:00 PM - 2:00 PM	ERSCA Light Duty Essentials – Part IV - Hands- On Training and Certification, ERSCA	Outdoor Venue Adjacent Paradise Event Center

SEMINARS

9:00 AM – 9:50 AM	How To Get More Cash Calls OMG Tow Marketing, Jared Fischgrund & Chris Blake	Conference Room 9-10 Westgate Convention Center
9:00 AM – 9:50 AM	Five Essential Technical Tools for your Fleet Scott Watkins, Mobile Video Computing Solutions	Conference Room 7-8 Westgate Convention Center
10:00 AM – 10:50 AM	Eyeball Impressions to Sales Conversions Chad Cashat, US Fleet Tracking	Conference Room 9-10 Westgate Convention Center
10:00 AM – 10:50 AM	The Uncontaminated Vehicle Storage Facility (VSF) Jim Figueira, Ed Grubbs, Environmental Chemical Solutions	Conference Room 7-8 Westgate Convention Center
11:00 AM – 11:50 AM	Let There Be Light...or Not! John Borowski, Auto Return	Conference Room 7-8 Westgate Convention Center

12:00 Noon – 6:00 PM EXHIBIT HALL OPEN

FRIDAY, SEPTEMBER 17, 2021

LOCATION

7:00 AM – 5:00 PM	Registration Open	Paradise Event Center Foyer Westgate Convention Center
--------------------------	--------------------------	---

COURSES

9:00 AM – 1:00 PM	Recovery Billing 8HR Course – Part II Presented by Bob & Eric Fouquette (Incl. Wed. Carte Blanche Passport)	Conference Room 11-12 Westgate Convention Center
1:00 PM – 2:00 PM	ERSCA Certification Testing – Part V ERSCA instructors	Conference Room 4-5 Westgate Convention Center



AT SHOWPLACE– LAS VEGAS CONFERENCE & TRAINING SCHEDULE

Revised September 2, 2021 | Subject to Change

FRIDAY, SEPTEMBER 17, 2021 CONTINUED

LOCATION

SEMINARS

8:00 AM - 8:50 AM	Understanding Recovery Equipment Ratings Terry Abejuela, American Towman	Conference Room 13-14 Westgate Convention Center
9:00 AM - 9:50 AM	Billing for Liquid Debris Cleanup Jim Figueira, Ed Grubbs, Environmental Chemical Solutions	Conference Room 7-8 Westgate Convention Center
9:00 AM – 9:50 AM	How Tow Owners Can Protect Their Business Larry Oxenham, American Society for Asset Protection	Conference Room 13-14 Westgate Convention Center
10:00 AM - 10:50 AM	Using Technology to Reduce Insurance Costs Brian Riker, American Towman	Conference Room 7-8 Westgate Convention Center
10:00 AM - 10:50 AM	Get Found Online, Get More Cash Calls Jared Fischgrund & Chris Blake, OMG Tow Marketing	Conference Room 13-14 Westgate Convention Center
11:00 AM – 11:50 AM	Calculating Recovery Resistance Terry Abejuela, American Towman	Conference Room 13-14 Westgate Convention Center
11:00 AM – 11:50 AM	Building Your Dream Team David Saline, Drive	Conference Room 7-8 Westgate Convention Center

12:00 Noon - 5:00 PM EXHIBIT HALL OPEN

SATURDAY, SEPTEMBER 18, 2021

LOCATION

9:00 AM – 12 PM	Recovery Business Success Documenting the Recovery, John Borowski, Auto Return Billing the Recovery, Ron Myers, Pine Tree Towing, Collecting on Recovery Invoice Collection, John Borowski, Auto Return, (Includes Light breakfast)	Conference Room 1-2 Westgate Convention Center
------------------------	--	---